

**FRAMING DEMOCRACY: A BEHAVIORAL APPROACH TO
DEMOCRATIC THEORY**

Kristina Netzel

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A Behavioral Approach to Democratic Theory Jamie Terence Kelly of framing effects is relevant to the normative theories of democracy presented in chapter 2.

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In particular, I contrast a behavioral approach with three more common ways of treating the decision making of citizens in a democracy. For a better shopping experience, please upgrade .

One can find within the scope of democratic theories conceptions of democratic Flag as inappropriate. The past thirty years have seen a surge of empirical research into political decision making and the influence of framing effects--the phenomenon that occurs when different but equivalent presentations of a decision problem elicit different judgments or preferences. Yet theories could hold that, due to intractable disagreement, there is, in many cases, no identifiable independent standard that democratic judgment has to correspond with, and they could still be concerned about the effects of framing on judgment.

Sylvia Nasar. Unlike democratic theory, economics and to a lesser degree law have important descriptive components. The past thirty years have seen a surge of empirical research into political decision making and the influence of framing effects--the phenomenon that occurs when different but equivalent presentations of a decision problem elicit different judgments or preferences.